



Subram Natarajan

**Country Manager, Deep Computing & Systems Solutions Center, ISA
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Subram Natarajan, is the Country Manager for Deep Computing group, which is focused on the business and channel development of high performance computing solutions for India /South Asia.

He also heads the Systems Solutions Center in Bangalore – this facility along with a datacenter, enables customers to test drive and experience the technology. His contributions to the center have resulted in the Bangalore STG Solutions Center being selected as the World-Class Center in the recent past.

As an Executive IT Consultant for Systems and Technology Group, his responsibilities include engaging with key strategic customers across the region, helping them address their IT challenges by providing them creative solutions. His specialty is in the area of IT Infrastructure solutions with particular focus on Optimization and Management.

Prior to this role, Subram was the Solutions Architect for ASEAN and Asia Pacific units of STG. In that role, he solidified his reputation as a strong, capable technical leader who delivers results. Through engagements with various customers and designing winning storage solutions for them, he helped SSG ASEAN / AP business grow. In 2005, he moved from the USA to help with IBM's regional STG business and is currently based out of Bangalore, India.

Subram has been with IBM for the past 13 years and came to IBM as part of Informix acquisition. While based out of Beaverton, Oregon, USA, he led various test and development teams for the SAN file system, storage and database. He is an active member of IBM Technical Experts Community, contributes regularly to various techno magazines in the AP region. He holds an IBM Patent under his name.

Apart from IBM, his 18 years of industry experience includes leading various engineering teams with Procter & Gamble and Informix. He holds a Masters degree in Industrial Engineering from McGill University, Canada.